

CYNTHIA RONEY

Leadership & Business Solutions Facilitator Certified Executive Coach & Business Consultant Former Public Company Biotech CEO & Executive



PROFILE

Cynthia Roney is a senior Leadership and Business Solutions Facilitator with Global Knowledge. She is also a Certified Executive Coach and Business Consultant with more than 25 years of business and executive experience having held positions as President, CEO, Board Director, Vice President Business Development, Vice President Sales, Director of Marketing and Territory Manager, working in large corporations and early stage start-ups. Cynthia brings this front line business perspective to her facilitation work, earning a solid reputation as a passionate, energetic and results-driven leadership development professional.

Since founding her company Executive Passage in 2009, Cynthia has acquired more than 1,000 executive coaching hours resulting in her designation as a Professional Certified Coach. In 2013, Cynthia expanded her reach as a Leadership & Business Solutions Facilitator with Global Knowledge resulting in her facilitation and training of hundreds of professionals and companies ranging from national telecommunications to high growth, high tech companies, to government crown corporations and municipal organizations.

As a Global Knowledge Leadership & Business Solutions Facilitator, Cynthia has facilitated the full range of leadership and business solutions coursework as well as customized courses to meet the specific needs of clients. An example includes a 3 day customized leadership program for BC Liquor Distribution where Cynthia is the lead facilitator training nearly 500 supervisors and emerging leaders across the province. Cynthia has worked with Global Knowledge clients in Canada and the United States and consistently receives positive scores and feedback from participants and management teams.

"I love my work with Global Knowledge as a Leadership & Business Solutions Facilitator. It's a perfect fit with my passion for leadership-- done right, and my work as an Executive Coach and former CEO. My job is to bring content to life by weaving real business and leadership experience into the classroom helping participants get their own breakthrough 'aha!' moment. This is how real change happens----one leader at a time!"

PARTIAL COURSE FACILITATION LIST

Active Leadership Consulting Fundamentals

Active Leadership for IT Professionals Conflict Resolution

Communicating for Clarity Provide Feedback to Gain Momentum

Presentation Skills Delegate Deliberately

Team Development Motivate for Full Engagement

Managing Multiple Priorities The Power of Influence in the Workplace

Essentials of Supervision Negotiation Skills

PARTIAL CLIENT LIST

British Columbia Liquor Distribution

Langara College

City of Prince George

Intertribal Health Authority

WorksSafe BC

Telus

Morneu Shepell

City of Richmond

Tempest Development

Pharmasave Drugs

NRC- National Research

WorksSafe BC Parks Canada NRC- National Research Council Panasonic Best Buy Abbotsford Police Department University of British Columbia Vancouver Airport Authority



- 2 -

EXECUTIVE & BUSINESS EXPERIENCE

EXECUTIVE PASSAGE

June 2013-Current May 2009- Current

NEOVASC INC (TSXV: NVC)

July 2008- April 2009

PNEUVATION MEDICAL (private)

Oct 2007- June 2008

XILLIX TECHNOLOGIES (TSE:XLX)

June 2001 - May 2006

May 2006 - Dec 2006 Nov 2000 - June 2001 Jan 1997 – Nov 2000 March 1995 - Jan 1997

PHYSIO-CONTROL

Sept 1990- March 1995

DAVIS & COMPANY LLP

June 1988- Sept 1990

BAXTER Healthcare

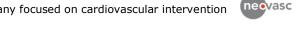
Sept 1987 - May 1988 Feb 1986 - Sept 1987 May 1985 - Feb 1986 Dec 1984 - May 1985 Sept 1983 - Nov 1984

Global Knowledge Leadership & Business Solutions Facilitator Certified Executive Coach (CEC), Founder & CEO

VP Marketing and Sales

President & CEO, Director

Public medical device company focused on cardiovascular intervention



Private early stage medical device company focused on chronic back pain **President & CEO, Board Director**

Public medical device company focused on improved, early cancer detection

- Raised \$55M+ in financings
- Rebuilt engineering, clinical/regulatory, sales/marketing, finance/ops teams
- Strengthened Board of Directors, established executive management team
- Completed full Onco-LIFE commercialization for lung cancer, from concept to market approval including US FDA PMA **Executive VP, Board Director President and Board Director VP, Business Development Director of Marketing**



Global Knowledge.

EXECUTIVE PACCAGE



DAVIS

Territory Manager

Global leader cardiac monitors/defibrillators/pacemakers

Marketing Coordinator

Leading national law firm with 250+lawyers, 50 practice areas.

Global healthcare products, \$14B sales, 50K employees Marketing Manager, Western Region, Vancouver Administration Manager, Western Region, Vancouver Manager Marketing Planning, Toronto Head Office

Assistant to VP Sales/Marketing, Toronto Head Office Territory Manager, Vancouver. Field sales, complete hospital products line



EDUCATION

2013	LEADS Certified Executive Coach (Healthcare Leadership), Royal Roads University
2013	Leadership & Business Solutions Facilitator, Global Knowledge, Cary, North Carolina
2012	PCC-Professional Certified Executive Coach, International Coach Federation (ICF)
2008	CEC- Certified Executive Coach, Royal Roads University, Victoria, BC.
1980	Bachelor of Arts (Economics/Business), University of Western Ontario, London.